

STONE, VINE & SUN

WINE MERCHANTS

ALL WINES
IN THIS LIST
DISCOUNTED BY
10%
BY THE UNSPLIT CASE
UNTIL THE END
OF JUNE



MAY
MISCELLANY
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- Refreshing Whites
- New World Sauvignon Blanc
- Texture & Volume
- Fruit & Aroma
- German Whites
- Wonderful Whites from Primoska, Slovenia

- Fizz – all discounted!
- Ten Rosés
- Light Reds
- Pasta & Barbecue Reds
- Beautiful Beaujolais
- Quatres Français

REFRESHING WHITES

Four fresh, unoaked 2019s – and all with moderate alcohol too.



LOS SEDURAS, SAUVIGNON BLANC, VALLE CENTRAL, CHILE,



2019 | 12.5%

BOTTLE £7.50

CODE SED119

Case with 10% off £81.00

The Chileans are so good at producing great value Sauvignon Blanc – this is to be applauded for its typicity to the grape variety.

Bright, crisp and fruity; a lightly tropical perfume and then a cheerful mouthful of grassy and pineapple flavours, with a refreshing finish.

Now-2021

LES CHAPELIÈRES, IGP COMTÉ TOLOSAN, FRANCE,



2019 | 11.5%

BOTTLE £7.95

CODE AGW319

Case with 10% off £85.86

The latest vintage of this best seller seems particularly successful: upping the proportion of Colombar to 70% - versus 30% Ugni Blanc - has given it more fruit.

Always fresh, light and easy drinking, this shows ripe citrus and bright grassy aromatics; with lowish alcohol and refreshing bite.

Now-2021

CONSENTIDO, MACABEO, YECLA, SPAIN,

2019 | 12%

BOTTLE £9.25

CODE CON119

Case with 10% off £99.90

This was one of our best discoveries of last year – and the second vintage we have shipped is winning a lot of friends. Macabeo (Macabeu in the Languedoc-Roussillon) is the same grape as Viura, the principal ingredient in most white Rioja. Here it's picked early in September for freshness.

Open, stone-fruited scent to its excitingly ripe and weighty mid-palate of white peach and fresh grapes, all the way to a dry, savoury and stoney finish. Terrific at the price, and a cool label too.

Now-2021

DOMAINE DU TARIQUET, CHENIN-CHARDONNAY, CÔTES DE GASCOGNE, FRANCE,



2018 | 11.5%

BOTTLE £9.95

CODE TRR318

Case with 10% off £107.46

A clever blend, unusual in the south-west of France, of 75% Chenin and 25% Chardonnay.

Fresh, very melony, with accents of white flowers and pear. Drink as an aperitif; or it has just enough weight for fish and chicken dishes too.

Now-early 2021

REFRESHING WHITES CASE £93.55 CODE FW120

Three bottles of each of the four whites listed, with a **discount of 10%** on the bottle prices.

NEW WORLD SAUVIGNON BLANC

Sauvignon Blanc is the grape of summer, crisp, bright and mouth-watering, with flavours ranging from the herbaceous (nettles or grass) via vegetal and floral (asparagus and elderflower) to a kaleidoscope of fruits from citrus to gooseberry to guava.



MIRROR LAKE, SAUVIGNON BLANC, MARLBOROUGH, NEW ZEALAND,



2019 | 13%

BOTTLE £9.50

CODE MIR119

Case with 10% off £102.60

Archetypal Marlborough Sauvignon Blanc, sourced from some top NZ estates.

Attractively green fruited and lively, with gooseberry and lime, plus elderflower and candy notes.

Now-2021

APALTAGUA, SAUVIGNON BLANC RESERVA, SAN ANTONIO, CHILE,



2018 | 13%

BOTTLE £9.50

CODE APA618

Case with 10% off £102.60

The vineyards here are on rolling hills, just 12 kilometres from the cool Pacific, just south of Casablanca.

Excellent value, combining cool climate grassiness and sense of nettles with elderflower aromatics and bright fruit.

Drink this year

CAPE ATLANTIC, SAUVIGNON BLANC, WESTERN CAPE, SOUTH AFRICA,



2018 | 12.5%

BOTTLE £9.95

CODE CED618

Case with 10% off £107.46

We are the sole importer of this brilliant value SB; it's crafted by top Cape winemaker David Niewoudt, principally from the young Sauvignon parcels at his estate, high-altitude Cederberg, plus some fruit from Ghost Corner at cool Elim, near the southernmost tip of Africa at Cape Agulhas - hence the gannet on the label.

Crisp and precise, showing gooseberry Sauvignon fruit and grassiness with a mineral bite.

Now-early 2021

ESK VALLEY, SAUVIGNON BLANC, MARLBOROUGH, NEW ZEALAND



2018 | 13%

BOTTLE £11.25

CODE ESK118

Case with 10% off £121.50

This is made from grapes grown in the warmer Wairau Valley (on clay, which gives some body) and further south in the cooler Awatere Valley: it's invariably a juicy and exuberant Kiwi SB. The 2019 vintage follows shortly.

Elderflower and grapey perfume, and then a blast of gooseberries.

Drink this year

NEW WORLD SAUVIGNON CASE £108.50 CODE SB220

Three bottles of each of the four whites listed, with a **discount of 10%** on the bottle prices.

TEXTURE & VOLUME

On this page we showcase wines which are not overtly fruity: rather they rely for their appeal on texture, weight, volume and non-fruit flavour elements, for example herbs.



**DOMAINE DES CREYSSELS,
LANGUEDOC, PICPOUL DE PINET,
FRANCE,** 2019 | 13.5%
BOTTLE £11.50 CODE CRE119
Case with 10% off £124.20

This is the 15th vintage in a row we have shipped of Julie Benau's superior Picpoul. Her vineyards are on clay and gravel soils, which lend greater weight than the sandier fields nearer the sea, set amidst woods of pines and cypresses. She crops at low yields, around 40hl./ha., picks very late - well into September - and leaves the wine on its lees.

Very open, citrus and pine scents. A touch more texture than usual, fresh and limey, with the merest saline note on the long finish. Picpoul is the traditional accompaniment to the oysters from the local beds in the Bassin de Thau near Sète, but it's as appealing as an aperitif as with all types of seafood.

Now-2021

**BADENHORST FAMILY WINES,
SECATEURS CHENIN
BLANC, SWARTLAND,
SOUTH AFRICA,** 2019 | 13.5%
BOTTLE £12.75 CODE BAD119
Case with 10% off £137.70



Adi Badenhorst's Secateurs has rightly grown to be a volume brand, but it's still firmly based on the high quality fruit of dry-farmed, bush vine Chenin Blanc (known as Steen in the Cape) grown on the gently rolling hills of the Swartland north of Cape Town.

An old favourite here: sunnily exotic fruit - tangerines and lime - with a hint of honey. Nicely textured. "Fresh apple and greengage with lovely depth of fruit for a wine at this price", Julia Hardng MW, jancisrobinson.com, 17th September 2019.

Now-2021

**DOMAINE FICHET, BOURGOGNE
BLANC ALIGOTÉ, FRANCE,** 2018 | 12.5%
BOTTLE £13.95 CODE FIC818
Case with 10% off £150.66

A find last summer, this was so popular that we have shipped more. Aligoté can be thin and acidic, but this stunning example by Olivier Fichet, our long-term partner in the Mâconnais, comes from the hot Burgundy summer of 2018, so is wholly harmonious and silky.

Floral scent; bright attack - with a subtle pink grapefruit accent; a gently creamy mid-palate; and a refreshing, lightly saline finish.

"Now that summers in Burgundy are so much warmer, the second string Aligote grape is responsible for a host of exciting white burgundies. This one is from Olivier Fichet of the Maconnais", *Jancis Robinson, MW, Christmas Wine in the FT Weekend Magazine, 7th December 2019.*

Now-early 2021

**DOMAINE D'ELISE,
PETIT CHABLIS, FRANCE,** 2018 | 12%
BOTTLE £15.25 CODE ELS118
Case with 10% off £164.70

Frederic Prain at Elise owns one block of vineyards, so chalky and stony as to appear like a white beach, on the boundary of the Chablis appellations: his Petit Chablis actually abuts the 1er Cru Côte de Lechet. A single oak among the vines appears on his labels. Up on a hill, overlooking Milly and Chablis itself, this is quite a cool site, which has therefore benefited from recent warm summers.

A benchmark, far better than most Chablis from the huge co-operatives: cool and oyster-shell fresh in the mouth, excellent concentration and correctly lactic. Perfect for simply cooked plaice or cod.

Now-2022

TEXTURE & VOLUME BOX £144.30 CODE TV320

Three bottles of each of the four whites listed, with a **discount of 10%** on the bottle prices.

FRUIT & AROMA

Four European whites which are attractively aromatic, scented with fruit and flowers.



CORTE MAINENTE, VIGNA CENGELLE, SOAVE, ITALY, 2019 | 12.5%
BOTTLE £10.95 CODE MAI119
Case with 10% off £118.26

The reputation of Soave, a DOC just east of Verona, was ruined by the supermarkets demanding ever higher yields of tasteless juice. The real thing, as here crafted by young Davide Mainente, is so fruitily enjoyable.

From 90% Garganega (with 10% Trebbiano di Soave) on calcareous soils, this displays an enticing perfume of white flowers and greengages. Overtly fruity - green plums with stone fruit hints - and well-rounded, this offers a ripe and friendly glass, lovely to drink on its own or with a wide range of light dishes.

Now-2021

TENUTA SANTA SERAFFA, GAVI DEL COMUNE DI GAVI, ITALY, 2019 | 12%
BOTTLE £12.95 CODE SER119
Case with 10% off £139.86

This comes from a historic estate, owning 18 hectares of Cortese vines in the hills above the town of Gavi.

This delivers with immediacy: a very open floral and citrus perfume; and then a refreshing, lemony mouthful. Very good length for a wine in this idiom.

Now-2021

ABA DE TRASUMIA, ALBARIÑO, RÍAS BAIXAS, SPAIN, 2019 | 12.5%
BOTTLE £13.50 CODE TRA119
Case with 10% off £145.80

Albariño is the best known grape and wine of Galicia in Spain's Atlantic north-west. This comes from Viña Moraima, a tiny co-operative (just 13 growers producing around 4,000 cases a year) established in 2006 near Pontevedra. Most of the growers are small farmers with vineyards on the slopes of the Salnés Valley: and some of the vines, largely high trained on trellises in the traditional manner, are very old indeed.

The latest vintage, fresh in, delivers a deliciously open palate of apricot and ripe citrus tinged with floral notes and a saline hint. Albariño makes a superb match to any seafood, but an enticing aperitif too.

Now-2021

JEAN-LUC MEYER, GEWURZTRAMINER, ALSACE, FRANCE, 2016 | 13.5%
BOTTLE £13.95 CODE MEY316
Case with 10% off £150.66

We have been buying from the Meyer family in Eguisheim since their 2001 vintage. Their wines offer both authenticity and very good value in a wealthy region; and their adoption of organic viticulture does seem to have made the wines that much more bright and precise.

Here there's a perfect balance between rose-petal aromatics, exotic fruit and spice. Full bodied and flavoursome (with 13 grams of residual sugar), this is great as an aperitif in the open air; or, with its weight, it drinks well with spicy food, for example Thai curries.

Now-2021



FRUIT & AROMA CASE £138.65 CODE FA420

A mixed case of three bottles of each of these four whites with a **discount of 10%**

GERMAN WHITES

Wines from cooler climates come into their own in summer. A bottle of off-dry German Riesling vanishes just as fast as a decent rosé on a summer evening! Two of these wines are from the Pfalz region (the Palatinate), a dry and warm region in the rain shadow of the Haardt Mountains which permits the ripening of good volumes of both Riesling and varieties more associated with Alsace, such as Gewurztraminer.



WALT, RIESLING, PFALZ, GERMANY,



2018 | 11%

BOTTLE £10.50

CODE WAL118

Case with 10% off £113.40

Named in homage to Walter Siegel, founder of a Wiesbaden wine business in 1887; and whose son became a successful importer of German wines to the UK.

The Pfalz region near Alsace is perhaps better known for dry Riesling, but this is in the traditional style, which delivers an appealing balance between refreshing acidity and some residual sugar (about 20 grams a litre here). Grapefruity zip.

Now-2022

VILLA WOLF, GEWURZTRAMINER, PFALZ, GERMANY,



2018 | 11.5%

BOTTLE £11.25

CODE WOL118

Case with 10% off £121.50

Ernst Loosen took over the two hundred year old Villa Wolf estate in 1996, and has made it a local powerhouse. This Gewurz isn't bone dry (18 grams residual sugar per litre), making it a hugely appealing aperitif.

More on the perfumed, fruity side of Gewurztraminer than the spicy and weighty. Light and fragrant with rose petals.

Now-2022

DR LOOSEN, ESTATE RIESLING, MOSEL, GERMANY,



2018 | 8.5%

BOTTLE £11.75

CODE DRL118

Case with 10% off £126.90

Ernie Loosen's entry level, off-dry Riesling is a benchmark Mosel example, showing the traditional balance of sweetness and acid.

Initial sweetness; then the stimulating bite of lemon and green apple; plus hints of white peach and grapes. So fruity and refreshing.

Now-2022

LEITZ, EINS-ZWEI-DRY, RIESLING TROCKEN, RHEINGAU, GERMANY,



2018 | 12%

BOTTLE £14.95

CODE LEI418

Case with 10% off £161.46

The 2016 vintage of this dry Riesling from Johannes Leitz's south-facing vineyards above the Rhine won the 2018 International Wine Challenge German White Trophy, beating numerous far more expensive wines. Johannes is one Germany's top young winemakers.

Refreshing, citric but with appealing apple and stone fruit hints too. Well-crafted.

Now-2022

GERMAN WHITES DOZEN £130.80 CODE GW520

A mixed case of three bottles of each of these four whites with a **discount of 10%**

WONDERFUL WHITES FROM PRIMORSKA, SLOVENIA

Impressive whites from two growers in the Primorska wine region in western Slovenia here: from Samo Premrn at Pasji Rep, whose vineyards lie on largely north facing slopes at the eastern end of the Vipava Valley (Vipavska Dolina), open to the Adriatic at the western end and cooled by downdrafts from the Julian Alps to the north. His wines are certified organic and made using near natural techniques. The Zanut wines are from Borut Kocijančič's seven hectares of vines, mostly terraced and all grassed, in the pretty, rolling hills of Brda only a few kilometres from the Italian border. His whites are made and raised only in stainless steel tanks, using indigenous yeasts; all gain from long ageing on the lees and display an extraordinary intensity and drive.

PASJI REP, ZELEN, VIPAVSKA DOLINA, SLOVENIA,

2018 | 11.5%

BOTTLE £13.50 CODE PAS118
Case with 10% off £145.80

Two days after first visiting Samo I ate at Hisa Franko in Kobarid, arguably Slovenia's top restaurant. When I asked the sommelier for a glass of white wine before dinner I was brought a glass of this – that says it all. Zelen used to be highly rated, the grape for the aristocracy in the Vipava Valley, but as it's fragile and low-yielding it's now just grown in a few pockets there. This is given some skin contact, lots of lees stirring, malolactic fermentation, and a third goes into old, neutral barrels.

Mid-weight, stone-fruited, lightly creamy wine. In some ways Zelen has Viognier and Muscat-like flavours, but it has a graceful personality all of its own and a depth of flavour which belies the lowish alcohol.

Now-2021

ZANUT, REBULA, GORISKA BRDA, SLOVENIA,

2017 | 12.5%

BOTTLE £15.95 CODE ZAN117
Case with 10% off £172.26

Rebula is the Slovenian name for the Italian Ribolla Gialla grape, but it's more widely grown in Slovenia than in Friuli.

This wine gains colour, texture and intensity from 12 hours skin contact: it's light gold, well-weighted, dry, concentrated, and lightly savoury. Surprisingly full-bodied, it's a wine to drink with food, especially chicken or white fish in a sauce.

"One of the first new era private wineries. Sunny vineyards and minimal intervention result in a generous, golden wine with honey, baked apple and orange peel notes and a textured iodine finish", *Caroline Gilbey MW, Brda, Home of Rebula, in Decanter, November 2019*

"Smoky – slightly reductive – grapefruit aroma. Bone dry, tight and salty, extremely fresh. A tangy style with hints of clementine. Crisp and taut, almost lean",

Julia Harding MW, jancisrobinson.com

Now-2021

ZANUT, ZAKAJ, GORISKA BRDA, SLOVENIA,

2016 | 13.5%

BOTTLE £16.50 CODE ZAN216
Case with 10% off £178.20

Zakaj (pronounced Zakay), translated from Slovenian, means "why". The grape is what used to be called Tocai Friulano (a name not permitted since Hungary joined the EU), now known as Friulano or Sauvignonasse, originally a Bordeaux variety.

Really pretty nose, redolent of lime blossom. Mid weight, this delivers both diverse fruit flavours, peach and tangerine, alongside subtle hints of rose water and white flowers. A brilliant, complex white.

"This wine both smells and feels a little like apple skins (was there some skin contact?) plus something blossomy on the nose. There is real substance and chew to this wine that seems substantial enough to enjoy with food as well as without. Bone-dry finish. No desperate hurry to drink this confident wine with a beginning, middle and fairly persistent end. 16.5/20", *Jancis Robinson MW, jancisrobinson.com, 20th November 2019*

Now-2021

PASJI REP, JEBATSCHIN WHITE, VIPAVSKA DOLINA, SLOVENIA,

2018 | 13%

BOTTLE £18.50 CODE PAS318
Case with 10% off 199.80

A lightly oaked blend based on Malvasia from ancient vines, with Rebula and some Zelen, picked late and given six days skin contact.

This is a reticent wine - don't serve too cold and do decant (into a jug and back in the bottle works fine) so it opens out. The aromas are of stone fruit and floral oils; followed by a silky palate (no excess of skin contact tannins), lightly creamy with cereal (creamed maize?) and herbal notes. Finishes long, with peppery minerality.

Now-2022

PRIMORSKA WHITES PICK £174.00 CODE PW620

A mixed case of three bottles of each of these four whites with a **discount of 10%**

FIZZ! SPARKLING WINE & CHAMPAGNE,

Every spring we ship in or commit to large quantities of sparkling wine and Champagne to be consumed in volume in the summer at varied celebrations: weddings, anniversaries, end of school festivities, post-opera parties etc. It now looks like none of those are going to take place, so we are holding far too much stock of fizz. So here ALL the wines are discounted by the bottle, with a further 10% off if bought by the unsplit dozen.



**FONTESSA, PROSECCO,
BRUT, VENEZIE, ITALY,** NV | 11.5%
BOTTLE ~~£10.50~~ £9.95 CODE FOM1NV
Case with 10% off £107.46

Well-crafted example made by the giant Adria Vini business from Glera grapes grown around Treviso. We have blind tasted this against numerous competitors and it always comes out well.

Light and fresh Prosecco, citrus and green apple.

Now-2021

**DIAMANT DE LOIRE, CRÉMANT
DE LOIRE, BRUT, FRANCE,** NV | 12.5%
BOTTLE ~~£12.95~~ £12.50 CODE DIA1NV
Case with 10% off £135.00

This gentle fizz has gone down very well with our customers. Sparkling wine from Chenin Blanc and Chardonnay has been produced in Saumur in the same way as Champagne (i.e with a secondary fermentation in the bottle to create the fizz) since the early nineteenth century.

Fine mousse. Ripe, appley fruit, lightly creamy, with a little structure too. Easy to like, and classier than a lot of Prosecco.

Now-2021

**DRUSIAN, VALDOBBIADENE
PROSECCO SUPERIORE,
EXTRA DRY, VENETO, ITALY,** NV | 11%
BOTTLE ~~£14.50~~ £13.75 CODE DRU1NV
Case with 10% off £148.50

Our wonderful, much praised Prosecco from a family owned producer with vineyards in the heart of the Valdobbiadene. We have so many repeat customers for Drusian, and even people who say they don't like Prosecco have enjoyed this!

Deliciously sherberty, light, and with the merest hint of fruity sweetness, this makes a perfect aperitif.

Now-2021

**DOMAINE J. LAURENS, BLANQUETTE
DE LIMOUX, LE MOULIN, BRUT,
FRANCE,** NV | 12%
BOTTLE ~~£14.50~~ £13.95 CODE LAU1NV
Case with 10% off £150.66

Elegantly made, using Champagne techniques, from 90% Mauzac, the traditional variety of Limoux, with 10% Chardonnay, grown in the foothills of the Pyrenees.

Pale lemon with a fine mousse. Aromas of ripe pear and white flowers with the notes of warm nuts and cinnamon characteristic of Mauzac. Crisp and elegant citrus and stone fruit flavours meld seamlessly and lead to a finely focused finish. A perfectly refreshing aperitif.

Now-2021

all discounted and more so by the case

**DOMAINE DES DIEUX,
MÉTHODE CAP CLASSIQUE,
BRUT, CLAUDIA,
SOUTH AFRICA,** 2013 | 12%
BOTTLE ~~£18.50~~ £17.50 CODE DDD413
Case with 10% off £189.00

The previous vintage of this South African fizz won two major awards: the Amorim MCC (Methode Cap Classique) Challenge in Cape Town; and the trophy for best South African Sparkling Wine in the prestigious Champagne and Sparkling Wine World Championships 2018. The 2013 is just as good!

From 80% Chardonnay and 20% Pinot Noir, made in the Champagne method, with four years on its lees and another under cork, it stands comparison with plenty of far more expensive vintage Champagnes: yeasty, creamy and with great breadth on the palate.

Now-2022

**THOMAS-HATTÉ, CHAMPAGNE,
TRADITION, BRUT, FRANCE,** NV | 12%
BOTTLE ~~£26.50~~ £25.00 CODE HAT1NV
Case with 10% off £270.00
MAGNUM ~~£55.00~~ £52.50 CODE HAT9NV
Case [6 x 150cl.] £283.50

Our "house" Champagne, crafted by fifth generation champagne grower Franck Thomas from his family's historic holdings of just 3 hectares of vines around Fleury la Rivière, about 10 kilometres north-west of Epernay. 70% Pinot Meunier, 20% Chardonnay and 10% Pinot Noir, and that unusually high proportion of Pinot Meunier lends an early maturing charm, and some of the character of a well-aged vintage Champagne.

Splendidly rounded, creamy and mature, with some brioche and nutty nuances.

"A golden Brut in the traditional style. Honeyed baked apples dusted with cinnamon and a whiff of smoke on the nose. Ripe orchard fruit and tropical fruit on the palate, slightly creamy. Drink now", *Alice Lascelles (the Drink correspondent of the FT), The Meunier Makeover in Decanter magazine, December 2019*

Now-2022

ROSÉ SPARKLERS

**LE DOLCE COLLINE, ROSÉ SPUMANTE,
BRUT, ITALY,** NV | 11.5%
BOTTLE ~~£9.25~~ £8.95 CODE LDC1NV
Case with 10% off £96.66

A light pink fizz made in tank like Prosecco, 95% from white grapes from the Veneto, with 5% red Brachetto added for the colour. We normally sell this to pubs but that market has gone a bit quiet...

Gently fizzy and not bone dry. Berry and cherry flavours. Frivolous. Drink this year.

Limited stock

**DRUSIAN, ROSE MARI,
SPUMANTE ROSATO,
EXTRA DRY, ITALY,** NV | 12%
BOTTLE ~~£15.50~~ £14.95 CODE DRU5NV
Case with 10% off £161.46

In summer do try this brilliant pink sparkler, from Pinot Noir grown in the cool hills of Alto Adige and made in the same way as Prosecco (i.e. in a closed tank).

A gently fizzy, very pale pink glass of red fruit - wild strawberries. Very lightly savoury, showing true Pinot character, this makes a perfect aperitif, and a bottle vanishes very quickly indeed.

Now-2021

**THOMAS-HATTÉ, CHAMPAGNE,
ROSÉ, BRUT,** NV | 12%
BOTTLE ~~£28.50~~ £26.50 CODE HAT5NV
Case with 10% off £286.20

We shipped lots of this for a wedding, sadly postponed.... Based on Pinot Meunier, it's rich and full flavoured.

Mid pink. Generous red fruit with creamy nougat notes. Gentle and elegant: very good value indeed.

Now-2021

ROSÉS

Some advice: those who prefer an understated style should pick the Salette, Forges Loire rosé, Agamas Mourvèdre or the Begude Pinot Noir Rosé; those who like a rosé with plenty of fruit, vigour and flavour should consider Doring Bay, Ferry Lacombe's Naos, and Ribotte; the rest are good all-rounders.



**LE PETIT PONT, ROSÉ,
IGP PAYS D'OC,**
BOTTLE £8.25
Case with 10% off £89.10



2019 | 12.5%
CODE PEP519

We sell far more of the Petit Pont Rosé that we do of the equivalent white and red added together - that's how good this honest rosé is.

From Grenache and Cinsault, in the Provençale style, pale, light and refreshing, it offers a scent of red berries and a pretty mouthful of strawberry and cranberry fruit, with a crisp finish. Nothing complicated, just a well-made, dry rosé perfect for regular consumption.

Now-2021

**LA SALETTE, CÔTES DE
GASCOGNE, ROSÉ,**
BOTTLE £9.25
Case with 10% off £99.90



2019 | 12.5%
CODE SAL518

A lively and pure rosé from the south-west, from a blend of 90% Merlot and 10% Cabernet Franc; the latter brings a little perfume.

Attractive salmon pink. Light and easy-drinking, with a charming redcurrant character and a hint of peach. So well-made, such pretty fruit - and very good value. Certainly the best vintage we have shipped of this elegantly labelled wine from the Duffour family.

Now-2021

**DOMAINE DES FORGES,
ROSÉ DE LOIRE,**
BOTTLE £10.25
Case with 10% off £110.70

2019 | 11.5%
CODE FOR519

The previous vintage of this was hugely popular last summer so we have shipped more this year. It's a dry rosé made from 100% Grolleau, given a slow, gentle pressing in a pneumatic press, arguably a better way to make quality rosé than bleeding off a tank of red wine.

Very pale pink, it has a charming perfume of crushed red fruits; and a subtle flavour of cranberries, redcurrants and fraises des bois. Crisp, with some finesse, this is excellent as an aperitif or for a cold lunch - and note the lowish alcohol level too.

Now-2021

**FERRY LACOMBE, MYSTÈRE,
IGP MÉDITERRANÉE,**
BOTTLE £10.75
Case with 10% off £116.10



2019 | 12.5%
CODE FLA519

Something we have been hunting for years: a true Provence rosé bottled under screwcap at a reasonable price, coming from the vineyards of Château Ferry Lacombe (see opposite), supplemented by grapes sourced from neighbours.

A blend of 80% Grenache and 20% Caladoc (a 20th century cross of Grenache and Malbec), this is very pale, fragrant, silky, light and fresh, and offers pretty red fruit. We predicted we would sell a lot of this if we get a decent summer - too right, we are on to our third pallet by early May!

Now-2021

BOURBON ROSÉS BOX £111.15 CODE BR720

A mixed case of two bottles of each of the first six French Rosés on this spread, with a **discount of 10%**

**MAS D'AGAMAS, MOURVÈDRE
ROSÉ, IGP SAINT-
GUILHEM-LE-DÉSERT,** 2019 | 13%
BOTTLE £11.50 CODE AGA518
Case with 10% off £124.20

Mourvèdre is the grape associated with high quality rosé from Bandol (see below). This is made using pressurage direct, (i.e. gentle pressing of red grapes, rather than rosé being juice drawn off a vat almost as a by-product of red winemaking), arguably the best way of making rosé.

Pale, lightly coppery hue. Lightly red-fruited but with fascinating exotic fruit hints. Delicate and fine.

Now-2021

**DOMAINE BEGUDE,
PINOT ROSÉ,
IGP PAYS D'OC,** 2019 | 12.5%
BOTTLE £11.75 CODE BEG519
Case with 10% off £126.90



We introduced this organically farmed rosé just two years ago and it has been hugely popular: a light Pinot Noir rosé offering a real point of difference in the south.

Clear pale salmon hue. Bright perfume of red berries. Light on its feet, refreshing, with a delicate sense of red cherry and a hint of stone fruit.

Now-2021

**DORING BAY, PINOT ROSÉ,
COASTAL REGION,
SOUTH AFRICA,** 2019 | 12.5%
BOTTLE £11.75 CODE FRY519
Case with 10% off £126.90



This is first time we've shipped this light and refreshing Pinot Noir rosé. The fruit comes largely from the extraordinary, isolated vineyard of Fryers Cove, a few hundred yards from the frigid Atlantic; and part from grapes bought in from other parts of the Cape.

Clear pale salmon pink hue. Bright perfume of red berries. Refreshing, with a hint of strawberries and a dry, moreish elegance.

Now-2021

**LES QUATRE TOURS,
COTEAUX D'AIX EN PROVENCE
ROSÉ, SIGNATURE,** 2019 | 13%
BOTTLE £12.95 CODE QUA519
Case with 10% off £139.86

A long-term favourite here, from a small and friendly co-operative just north of Aix; based on Syrah and Grenache with Cinsault.

Very pale pink, with generous fruit and restrained elegance: flavours of white peach, berries and cream (even a pleasing hint of strawberry Mivvi). Satisfying weight and a fine dry finish.

Now-2021

**CHÂTEAU FERRY LACOMBE,
NAOS, CÔTES DE
PROVENCE ROSÉ,** 2019 | 12.5%
BOTTLE £14.95 CODE CFL519
Case with 10% off £161.46

Naos is a Greek temple or shrine. The Pinot family who run this Château, like Greek names for their wines, perhaps because their vineyards lie in the foothills of Mont Olympe (819m.) and the Monts Auréliens. This is one of their best, from 60% Grenache and 40% Syrah grown on argilo-calcaire soils.

Very pale. Enticing, lifted strawberry perfume. Appealing velvety concentration, delicate berried flavours lifted by a seductive hint of white peach, and diced by a frisson of minerality. So refined.

Now-2021

**DOMAINE DE LA RIBOTTE, BANDOL
ROSÉ, CUVÉE ANAÏS,** 2019 | 13.5%
BOTTLE £17.95 CODE RIB519
Case with 10% off £193.86

Bandol, a small appellation on the coast east of Marseilles and west of Toulon, produces the finest rosés in the world, based on the Mourvèdre grape which thrives on the sunshine and clay soils. It's a historic wine – the Count of Monte Cristo in Alexandre Dumas' great revenge novel of 1844 liked his glass of Bandol rosé "bien frais"! This is the seventh vintage we have shipped of this example made by Laurence Desblaches, the first female winemaker in Bandol, and her son Nicolas.

Overt aroma of fresh peaches (and sea air?) leap out of the glass; and then there's an excitingly intense gamut of fruit flavours, from pink grapefruit and lemon peel to raspberries and red cherries. Really well-textured, with a characteristic long, mineral and saline finish which tempts one to sip again.

Now-2022

PRESTIGE PROVENCE CASE £165.05 CODE PPR20

A mixed case of four bottles of each of the three wines in the right column, all from Provence, with a **discount of 10%**

LIGHT REDS

What is the definition of an ideal red for warmer weather? Here is my recipe: bright fruit; juiciness, including refreshing acidity; lowish to moderate alcohol, oak and tannin; in a light to medium body. Pinot Noir is the first grape variety to spring to mind...

**VALLE FRIO, PINOT,
MAULE, CHILE,** 2019 | 12.5%
BOTTLE £9.25 CODE FRI319
Case with 10% off £99.90

The latest vintage of a hugely successful wine here: from vines with some age planted in higher sites in the Maule Valley, and surprisingly concentrated for a Pinot at this price.

Mid ruby. Friendly berried perfume. Bright strawberry and red cherry fruit, with a hint of pretty rose petal aromatics. Showing true Pinot character, this is so charming. Can, and arguably should, be served a little cool in summer.

Now-2021

**CHÂTEAU LA GRAVE,
MINERVOIS ROUGE, TRISTAN
ET JULIEN, FRANCE** 2018 | 13%
BOTTLE £10.50 CODE GRV118
Case with 10% off £113.40

From the Orosquette family, named after two once tiny and now strapping cousins in their 20s, this is a vivid, pleasing and uncomplicated red from the Languedoc.

From halves of Grenache and Syrah, showing the strawberry sweetness of the former combined with the black fruit of the latter. So ripe and easy drinking, perfect to accompany anything from casseroles to box set TV watching on the sofa.

Now-2021

**FIORANO, SANGIOVESE,
IGT MARCHE, ITALY,** 2018 | 13%
BOTTLE £12.95 CODE FIO118
Case with 10% off £139.86

The Fiorano wines exemplify perfectly the virtues of small-scale - just 10 hectares of vines - organic cultivation. All exhibit an entrancing purity of fruit, and all are bottled with minimal sulphur levels.

This Sangiovese is as delightful as ever, appealing to all who enjoy juicy reds. As ever, red cherries and raspberries to the fore, ripe, perfumed and gently savoury. Very supple; a fast-disappearing bottle. Perfect with any light Italian dish.

Now-2021



**DOMAINE BEGUDE, LE CERISIER
PINOT NOIR, IGP HAUTE VALLÉE
DE L'AUDE, FRANCE,** 2019 | 13.5%
BOTTLE £12.95 CODE BEG619
Case with 10% off £139.86

We have been shipping wines from James Kinglake since he left his life in the City in 2003 to buy the Château Haute Begude, about 350 metres up in the foothills of the Pyrenees near Limoux. "I could not quite afford to buy in Burgundy so I chose the next best thing". He acknowledges how tough it is to be an organic farmer: his yields have been hit hard in recent vintages by frost, drought and mildew. But his wines have become better and better.

Now renamed the cherry tree, this Pinot from the hills of Limoux is a long term favourite here, fresh and pure (just 10% goes into old barrels) and perfect for warmer weather, served cool with a plate of charcuterie or mild cheese.

Inviting nose of wild strawberries and cherries. A lovely clean palate with strawberry, raspberry and cherry flavours. Juicy and ripe with a crisp, long finish.

Now-2022

LIGHT REDS DOZEN £123.25 CODE SR720

A mixed case of three bottles of each of these four reds with a **discount of 10%**

PASTA REDS

If your store cupboard is full of pasta (and whose isn't?), then you need simple but well-flavoured accompanying Italian reds.

VEZZANI, MONTEPULCIANO D'ABRUZZO, ITALY, 2017 | 12.5%
BOTTLE £8.50 CODE ROD617
Case with 10% off £91.80

The Montepulciano grape (not to be confused with the Tuscan hill-town and DOC of the same name) delivers robust reds in the south of Italy.

Solid deep garnet. Ripe and fleshy with plenty of substance. Spiced raspberries and plums. Good fresh finish. Perfect pasta wine.

Now-2021



TENUTA CASALI, BASSAMAREA ROSSO, SANGIOVESE RUBICONE, ITALY, 2018 | 12.5%
BOTTLE £9.95 CODE TEN618
Case with 10% off £107.46

Based in Mercato Saraceno south of Cesena in Emilia-Romagna, the Casali family have 20 hectares of grapes, mostly on hillsides on the edge of the Apennines.

A supple and bright country wine: all cherries and strawberries with a little fat, it makes a perfect pair to lighter pasta dishes.

Now-2021

BARBECUE REDS

Bold and obvious wines are needed stand up to the strong flavours of a barbecue – and nothing oaky either, as the toasty barrel notes jar with the charred accents from the fire.

CARINAE, MALBEC, MENDOZA, ARGENTINA, 2018 | 14%
BOTTLE £11.95 CODE CAE118
Case with 10% off £129.06

If you have beef or hamburgers on the grill you have to drink Argentine Malbec. This superb unoaked example comes from Philippe Subras's ancient vines in Cruz de Piedra and Perdiel to the south of Mendoza.

Very deeply coloured. Gush of brambly fruit, lively and smooth. A Ronseal wine – does what it says on the tin – and more!

Now-2023

MAS D'AGAMAS, TERRASSES DU LARZAC, NOSTRE MESCLADIS, FRANCE, 2017 | 14%
BOTTLE £14.95 CODE AGA317
Case with 10% off £161.46

Nostre Mescladis translates as “our blend”, reflecting the approximate proportions of the vines in the Visseq family vineyards: about 40% Grenache, and 20% of each of Syrah, Mourvèdre and Carignan, all given a long maceration to develop great depth of flavour but vinified and bottled entirely unoaked.

Very supple and melting approach, with delicious flavours of heated strawberries. Juicy but also perfectly poised and refined. Perfect for strongly flavoured sausages – venison, Toulouse, merguez or boerewors.

Now-2023



BEAUJOLAIS

Beaujolais is the definitive summer red: vibrantly youthful in colour, bright and juicy. It also accompanies a wide range of food well: salad, charcuterie and pâtés; plain roast chicken, hot or cold; and fish such as salmon. Beaujolais is usually served cool, but please not too cold – twenty minutes in the fridge is fine.

Here we list wine from two sources: Frédéric Montangeron, who has taken over the vineyards of La Chapelle des Bois in Fleurie; and our long-term partners, the Lagneaus, father Didier, winemaking mother Jeannine and, now assuming his inheritance of their ancient, gnarled vines, son Didier.

Here are wines from five of the ten Cru villages in Beaujolais, all appellations in their own right in the north of the region, south-west of Mâcon. These stretch over about 15 miles in a rough north / south band along the line of the rolling hills on the west side of the Sône Valley. Although the Crus only comprise about 25% of all Beaujolais production, they are the heart and soul of Beaujolais. Among these rolling hills the Gamay grape has a great affinity for the generally pinkish soils of decomposed granite, despite the soil being acidic rather than alkali, the latter generally favoured by vines.



MONTANGERON, BEAUJOLAIS-VILLAGES, 2019 | 13.5%
BOTTLE £11.25 CODE MON119
Case with 10% off £121.50

The reputation of the whole region was badly damaged by the swill of Beaujolais Nouveau that flooded overseas markets in the 1980s – only now is it beginning to recover. This is the new model Beaujolais – fully ripe and easy-drinking but with inimitable local character too.

Juicy, red and black-fruited, supple but also mildly rustic. Spot on.

Now-2022

LAGNEAU, BEAUJOLAIS-VILLAGES, CUVÉE JEANNINE, 2019 | 13.6%
BOTTLE £12.50 CODE LAG118
Case with 10% off £135.00

This is from ancient (60-100 year old) vines on steep schist and granite slopes in Quincié-en-Beaujolais, in the line of the Crus and one of the best terroirs for Beaujolais-Villages. Yes it's more expensive than a lot of Beaujolais-Villages, but it's honestly not comparable to a supermarket B-V.

This is all black cherry and blueberry, juicy, but with remarkable substance too from the old vines. Crisp, alive and energetic.

Now-2023

MONTANGERON, CHIROUBLES, LA GROSSE PIERRE, 2018 | 13.5%
BOTTLE £13.50 CODE MON318
Case with 10% off £145.80

Chiroubles is the highest of the Cru Villages, and as such is known for a lighter expression of Gamay.

Very ripe fruit - raspberries, redcurrants and fraises des bois, so deliciously summer puddingy. Fine and silky, with just a whisper of tannin.

Now-2022

LAGNEAU, REGNIÉ, VIEILLES VIGNES, CUVÉE GERARD, 2018 | 13.5%
BOTTLE £13.50 CODE LAG318
Case with 10% off £145.80

Régnié is arguably the least known of all the Beaujolais Crus; it was the last to be given appellation status in 1988. But from vineyards across granitic hills just to the south of Morgon, the wines are properly dense and textured – especially from the Lagneau's ancient vines, which are mainly 60 or 100 years old.

As ever, this is terrific, with a depth of colour and intensity of bramble and black cherry flavours rarely seen in Beaujolais at this price. Juicy and stimulating.

Now-2023

**LA CHAPELLE DES BOIS,
FLEURIE, GRAND PRÉ,
FRANCE,**

2018 | 13%

BOTTLE £13.95 CODE CHB118

Case with 10% off £150.66

MAGNUM £28.50 CODE CHB915

[2015 vintage]

Very limited stock

Fleurie has an association with “flowery” - but the best wines can have backbone too.

Super in this vintage - lots of black cherry and berry, a hint of violets, and super-fine fruit tannins. Splendid substance, so could accompany even quite rich food.

Now-2023

**LAGNEAU, CÔTE DE BROUILLY,
VIEILLES VIGNES,
CUVÉE DIDIER,**

2017 | 13.2%

BOTTLE £14.50 CODE LAG417

Case with 10% off £156.60

Deservedly a gold medal winner in the 2018 Mâcon Concours, this is stunning, ageworthy Gamay - so sumptuous that we chose to ship some more this spring.

Deep purple. Pure black fruit scent. Wonderfully intense fruit, showing the sharpness of fresh blackcurrants. Joyous, deep and silky; and very long, with a true dry finish that will stand up to roast pork or even a barbecue.

Now-2023

**MONTANGERON, MOULIN-À-VENT, EN
BRENAY,**

2018 | 13.5%

BOTTLE £15.50 CODE MON418

Case with 10% off £167.40

Moulin-à-Vent ranks amongst the finest of the Cru villages, with vines growing on distinctive soils of crumbling pink granite cut by manganese seams and quartz. En Brenay is a lieu-dit, a named sub-division.

Wow: lots of fruit - raspberry coulis - flesh and energy. Already delicious, this could be kept for years.

Now-2024



BEAUJOLAIS BOX £142.55 CODE BB820

A mixed case of two bottles of each of the first six wines on this spread, with a **discount of 10%**

QUATRES FRANÇAIS

Everyone needs a bit of French fantasy in their lives. Here are four fine reds, each from a classic French terroir (the Languedoc, northern Rhône, Bordeaux and Burgundy), among our favourites for drinking now. The mixed case looks fun.



MAS DES BROUSSES, TERRASSES DU LARZAC, FRANCE,

2017 | 14%

BOTTLE £19.95 CODE MAB217

Case with 10% off £215.46

This is consistently the most elegant and ageworthy wine in our Languedoc portfolio; distinguished by the high proportion of Mourvèdre (about half, plus Syrah and Grenache), the vines carefully transplanted cuttings from Domaine Tempier in Bandol.

Seductive, warm Mediterranean perfume of garrigue, autumnal fruit and vanilla oak.

Super-smooth palate of cassis and blackberry with a liquorice tinge. Already so sophisticated and will last for years.

Now-2026

YANN CHAVE, CROZES-HERMITAGE,

2016 | 13%

BOTTLE £19.95 CODE CHA116

Case with 10% off £215.46

Our longer-established customers will know that we have been working with Yann ever since the 1998 vintage, when he was first taking over from father Bernard. He swiftly established a reputation as among the top growers in the large and heterogeneous Crozes-Hermitage appellation, and he continues to be a leader. This is a superb unoaked Crozes, 100% Syrah.

Youthful nose of blackberry and blueberry. The same fruit character on the palate with a touch of chocolate as well; and an appetising fresh finish leaving one wanting more.

Now-2022

CHÂTEAU LE COTEAU, MARGAUX,

2016 | 13%

BOTTLE £27.95

CODE CLC116

Case with 10% off 301.86£

The Légglise family of Le Coteau own 12 hectares of Margaux at Arzac, with some very grand neighbours - Rauzan Ségla, Prieuré Lichine and Giscours, for example. The land is organically farmed (without certification). In the superb 2016 vintage the very traditional left bank blend was 65% Cabernet Sauvignon, 25% Merlot, 8% Cabernet Franc and 2% Petit Verdot.

Lovely, approachable scent of blackcurrant, tinged with vanilla; and then rather a silky mouthful of cooked strawberries and blackberries. Very expansive: already showing so well with gorgeous fruit over very supple tannins. So pretty - this doesn't rely on extraction and excessive ripeness for its appeal, just perfect fruit picked at the right moment - note the moderate alcohol.

Now-2025

JEAN GUITON, BEAUNE, 1ER CRU, LES SIZIES,

2015 | 14%

BOTTLE £35.00

CODE GUI1515

Case with 10% off £378.00

Young Guillaume Guiton makes a range of beautifully pure and lightly extracted wines which exemplify the grace of Côte de Beaune Pinot.

With splendid fruit concentration, this expands on the palate generously, almost flamboyantly. Bold yet refined, with red fruit lingering on the finish.

Now-2025

QUATRES FRANÇAIS CASE £277.70 CODE QF920

A mixed case of three bottles of each of these four French reds with a discount of 10%

ALL WINES IN THIS LIST

DISCOUNTED BY 10%

BY THE UNSPLIT CASE UNTIL
THE END OF JUNE

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